

Teaching Plan						
Academic Year – 2020-21						
Programme: BCom		Semester: I		Course: BC		
Name of the Teacher: Deepti Apte		Department: Commerce		Class: FYBCOM	Divisions: A B C D E F	
Sr. No.	Month	Lecture	Unit	Topics	Teaching Pedagogy	Learning Outcome
1.	August	16	Understanding Communication	Theories of communication, Listening skills, Methods and modes of communication	Lecturing In class activity Videos	Will understand the theoretical underpinnings of the dominant communication areas
2.	September	16	Communicating at Workplace	Channels and Objectives of communicating at workplace, Business Ethics	Lecturing In class activity Videos	Will understand the basic principles of communicating at workplace
3.	September	16	Business Correspondence	Theory of business letter writing, Personnel correspondence	Lecturing In class activity Videos	Will apply the principles of effective writing
4.	October	5	Language and Writing skills	Paragraph Writing Report Writing	Lecturing In class activity	Will apply the principles of effective writing

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Bhulabhai Desai Road,
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Teaching Plan						
Academic Year – 2020-21						
Programme: BCom		Semester: II		Course: BC		
Name of the Teacher: Deepti Apte		Department: Commerce		Class: FYBCOM		Divisions: A B C D E F
Sr. No.	Month	Lecture	Unit	Topics	Teaching Pedagogy	Learning Outcome
1	January	16	Public Speaking and Presentation skills	Preparing a speech, delivering a speech, types of speeches, Public speaking in various contexts, Principles of effective presentation	Lecturing In class activity Videos	Will develop effective presentation and speaking skills
2	January	16	Group Communication	Understanding types of groups, Developing effective teams, Understanding team communication, Interviews, Group discussion: ways to problem solving and decision making	Lecturing In class activity Videos	Will understand the basic principles of group behaviour and will learn how to work in teams
3	February	16	Business Correspondence	Trade letters: Sales letter, Complaint and claim letter, Letters under Consumer Protection and RTI Act	Lecturing In class activity Videos	Will apply the principles of effective writing
4	March	5	Language and Writing skills	Summarisation Report Writing	Lecturing In class activity	Will apply the principles of effective writing

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ANNUAL TEACHING PLAN
2020-21
ENVIRONMENTAL STUDIES

F.Y.B.Com. : 'A', 'B', 'C' and 'D' Div. 4 Lectures per week.
By S.V.Sovani

2nd Semester

January	2 nd	<u>Chapter 1: Solid Waste management for sustainable society</u> 1. Understanding local issues of waste Disposal 2. Types of wastes 3. Sources of wastes 4. Effects of Solid wastes
January	3 rd	1. Understanding Waste management. 2. Understanding Waste management 3. Understanding Waste management 4. Summary and review questions.
January	4 th	<u>Chapter 2: Agriculture and Industrial Development</u> 1. Loss of Productivity 2. Desertification 3. Uneven Food Production 4. Problems of Hunger and Malnutrition
February	1 st	1. Problems of Hunger and Malnutrition-2 2. Food Security Issues and sustainable agriculture 3. Environmental Problems of Industries 4. Sustainable Industrial Practices
February	2 nd	1. Green Business 2. Green Consumerism 3. CSR 4. Review
February	3 rd	<u>Chapter 3: Tourism and environment</u> 1. Understanding tourism as service sector. 2. Understanding modern tourism. 3. Understanding the concept of eco-tourism. 4. Understanding the concept of eco-tourism.
February	4 th	1. Understanding types of tourist centres. 2. Understanding types of tourist centres. 3. Understanding impact of tourism. 4. Understanding impact of tourism.
March	1 st	1. Understanding impact of tourism. 2. Understanding impact of tourism. 3. Concept of Ecotourism 4. Review
March	2 nd	<u>Chapter 4 :Environmental Movements and Management</u> 1. Understanding environmental problems- causes and effects-1. 2. Understanding global issues-climate change. 3. Understanding global issues-movement of hazardous waste. 4. Understanding global issues-threats to biodiversity.

March	3 rd	1. Understanding ISO and Env. Management. 2. Understanding Environmental Impact Assessment. 3. Understanding role of GST in environmental management. 4. Understanding concept of carbon bank.
March	4 th	Chapter 9B: Map Work 1. Map filing exercises- Mumbai 2. Map filing exercises- Mumbai 3. Map filing exercises- Mumbai 4. Map filing exercises- Konkan
April	1 st	1. Map filing exercises- Konkan 2. Map filing exercises- Konkan 3. Concept of EPI 4. Calculation of EPI
April	2 nd	Revision and Discussing last semesters' 'Q' papers.

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ANNUAL TEACHING PLAN**2020-21****ENVIRONMENTAL STUDIES****F.Y.B.Com. : 'A', 'B', 'C' and 'D' Div. 4 Lectures per week.****By S.V.Sovani****1st Semester**

<u>Month</u>	<u>Week</u>	<u>Topic</u>
September	1 st	<u>Chapter 1: Introduction to Environment</u> 1. Understanding the relationship between environment & commerce. 2. Understanding environment and its components. 3. Understanding earth and its habitat. 4. Understanding environment and its structure.
September	2 nd	1. Understanding environment and its functioning- 2. Understanding network of ecosystem 3. Understanding network of ecosystem. 4. Understanding man environment relationship-1.
September	3 rd	1. Understanding man environment relationship-2. 2. Understanding the concept of sustainable development. 3. Understanding steps to achieve sustainable development. 4. Summery and review questions.
September	4 th	<u>Chapter 2: Resources</u> 1. Understanding the concept of resource. 2. Understanding types of resources-1. 3. Understanding resource conservation 4. Understanding water as a resource.
October	1 st	1. Understanding water management and misuses of Water. 2. Understanding environmental significance of Forest. 3. Understanding types of forest with its commercial Significance. 4. Understanding forest conservation.
October	1 st	1. Understanding the types of energy resources. 2. Understanding alternate energy resources. 3. Sustainable Development 4. Summary and review questions
October	2 nd	<u>Chapter 3: Population and environment.</u> 1. Understanding human resource and its dimensions 2. Understanding population distribution-1. 3. Understanding population distribution-2. 4. Understanding demographic factors and Population Explosion.
October	3 rd	1. Population growth in India. 2. Environment and Human health 3. Understanding the concept of human development Index. 4. Understanding the concept of human development Index.
October	4 th	1. Understanding the concept of World Happiness Index 2. Case studies, Summary and review questions. <u>Chapter 4: Urbanisation and Environment.</u> 3. Understanding the concept of urbanisation 4. Understanding the trend and pattern of urbanisation
November	1 st	1. Understanding problem of urbanisation and migration 2. Changing land use 3. Stress on Urban resources 4. Urbanisation and degradation of environment
November	1 st	1. Concept of Urban heat Islands

		2. Concept of Smart Cities 3. Concept of safe Cities and sustainable cities 4. Summary and review questions.
November	2 nd	Chapter 9A: Map Work 1. Understanding the concept of map. 2. Understanding thematic map and cartographic techniques-1. 3. Understanding thematic map and cartographic techniques-2. 4. Understanding thematic map and cartographic techniques-3.
November	3 rd	1. Understanding map reading & interpretation-1. 2. Understanding map reading & interpretation-2. 3. Map filling Exercises 4. Map filling Exercises
November	4 th	Revision Chapters 1, 2 and 3. 4. Revision Chapter 4 and 9A
December	1 st	Paper pattern and counselling about exam pattern
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Teaching Plan for the year 2020-2021

Class: T.Y.B. Com Sem 6

Submitted by: Dr. Vanitha Esaimani

Division-A and B Total 4 Lectures per week


Subject: Commerce VI: Human Resource Management

Month/Week	-Unit/Topic
January - 2 nd week	Introduction to the Course HRM: Human Resource Management: <u>Unit I: Part A:</u> HRM Concept of HRM, Functions
3 rd week	Importance of HRM. Traditional v/s Strategic Human Resource Management
4 th week	<u>Unit I: Part B:</u> Human Resource Planning- Concept Steps in Human Resource Planning, Job Analysis-Concept, Components, Job design- Concept, Techniques
5 th week	<u>Unit I: Part C:</u> Recruitment- Concept, Sources of Recruitment, Selection - Concept, process, Techniques of E-selection
February- 1 st Week	<u>Unit II: PART A:</u> Human Resource Development Human Resource Development- Concept, Functions, Training- Concept, Process of identifying training and development needs, Methods of Training & Development, Evaluating training effectiveness- Concept, Methods
2 nd Week	<u>Unit II: PART B:</u> Performance Appraisal- Concept, Benefits, Limitations, Methods, Potential Appraisal-Concept, Importance
3 rd Week	<u>Unit II: PART C:</u> Career Planning- Concept, Importance, Succession Planning- Concept, Need, Mentoring- Concept, Importance, Counseling- Concept, Techniques
4 th Week	<u>Unit III: PART A:</u> Human Relations

	Human Relations- Concept, Significance, Leadership –Concept, Transactional & Transformational Leadership, Motivation-Concept, Theories of Motivation
5 th Week	Unit III: PART B: Employees Morale- Concept, Factors affecting Morale, Measurement of Employees Morale, Emotional Quotient and Spiritual Quotient- Concept, Factors affecting EQ & SQ.
March - 1 st Week	Unit III: PART C: Employee Grievance- Causes, Procedure for Grievance redressal, Employee welfare measures and Health & Safety Measures.
2 nd Week	Unit IV: PART A: Trends in Human Resource Management HR in changing environment: Competencies- concept, classification
3 rd Week	Learning organizations- Concept, Creating an innovative organization
4 th Week	Innovation culture- Concept, Need, Managerial role, Trends in Human Resource Management: Employee Engagement- Concept, Types
5 th Week	Unit IV: PART B: Human resource Information System (HRIS) – Concept, Importance changing patterns of employment, Challenges in Human Resource Management: Employee Empowerment,
April 1 st Week	Unit IV: Part C: Workforce Diversity. Attrition, Downsizing, Employee Absenteeism, Work life Balance, Sexual Harassment at work place, Domestic and International, Green HR: Introduction, Features, Importance
2 nd Week	Revision


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Teaching Plan for the year 2020-2021

Class: F.Y.B. Com Sem 1

Submitted by: Dr. Vanitha Esaimani

Division-A: Only 1 lecture in a week

Subject: Commerce 1: Introduction to Business

Month/Week	Unit/Topic
September - 1 st week	Introduction TO THE COURSE
2 nd week	UNIT III: PART A Project Planning Introduction: Business Planning Process, Concept and Importance of Project Planning
3 rd week	Project Report, Feasibility Study types and its importance
4 th week	UNIT III: PART B Business Unit Promotion: Concept and Stages of Business Unit, Promotion
5 th week	Location – Factors determining location, and Role of Government in Promotion

Month/Week	Unit/Topic
October - 1 st week	UNIT III: PART C: Statutory Requirements in Promoting Business Unit: Licensing and Registration procedure
2 nd week	Filling returns and other documents
3 rd week	Other important legal provisions government role in promoting business
4 th week	UNIT IV: PART A Entrepreneurship Introduction: Concept and importance of entrepreneurship,
5 th week	Factors Contributing to Growth of Entrepreneurship

Month/Week	Unit/Topic
November- 1 st week	Entrepreneur and Manager, Entrepreneur and Entrepreneur

2 nd week	UNIT IV: PART B The Entrepreneurs: Types of Entrepreneurs, Competencies of an Entrepreneur
3 rd week	Entrepreneurship Training & Developments centers in India.
4 th week	Incentives to Entrepreneurs in India
5 th week	UNIT II: PART C: Women Entrepreneurs: Problems and Promotion

Month/Week	Unit/Topic
December - 1 st week	Incubation – Concept and documents needed for national importance.
2 nd week	Iconic Entrepreneurs (Case study)



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Teaching Plan for the year 2020-2021

Class: F.Y.B. Com Sem 2

Division-A Div only: 1 lecture

Subject: Service Sector Management - Commerce II

Month/Week	-Unit/Topic
January - 2 nd week	Introduction to the Course Service Sector Management
3 rd week	Unit III: Part A Recent Trends in Service Sector ITES Sector: Concept and scope of BPO
4 th week	Concept of KPO and LPO
5 th week	ERP
February- 1 st Week	Unit III: PART B Banking and Insurance Sector: ATM
2 nd Week	Debit & Credit Cards
3 rd Week	Unit III: Internet Banking opening of Insurance sector for private players
4 th Week	FDI and its impact on Banking and Insurance Sector in India
5 th Week	Unit III: Part C Logistics: Networking, Importance, Challenges Reverse Logistic
March - 1 st Week	Impact of Reverse Logistics on retail management, concept of supply chain in logistic management and green dimension is supply chain logistic
2 nd Week	Unit IV: PART A E-Commerce Introduction: Meaning, Features, Functions and Scope of E-Commerce
3 rd Week	Importance and Limitations of E-Commerce
4 th Week	UNIT IV: PART B Types of E-Commerce: Basic ideas and Major activities of B2C, B2B, C2C
5 th Week	UNIT IV: PART C Strategies of E-Commerce. Social Media & E-Commerce
April 1 st Week	Present status of E-Commerce in India: Transition to E-Commerce in India, E-Transition Challenges for Indian Corporates; on-line Marketing Research.
2 nd Week	Amazon & Flipkart case study

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Teaching Plan for the year 2020-2021

Class: S.Y.B. Com Sem 4

Submitted by: Dr. Vanitha Esaimani

Division-A, B, C, D & Self finance: Total 8 lectures

Subject: Introduction to Banking & Insurance

Month/Week	Unit/Topic
January - 1 st week	Introduction to the Course Introduction to Banking & Insurance, <u>Unit I: Introduction to Bank and Structure of Banking in India:</u>
2 nd week	Introduction to Bank-Origin, Definition, Classification of banks
3 rd week	Structure of banking industry in India
4 th week	Overview of RBI Act and Banking Regulation Act, 1949
5 th week	Recent trends in Banking.


Month/Week	Unit/Topic
February - 1 st week	<u>Unit II: Functions of Bank:</u> Functions of Banks, Requirements to be called a bank, Deposits & Types of deposits, Demand and Time Liability
2 nd week	Types of loans and advances, Principles of Lending & Priority Sector Lending, Execution of standing instructions
3 rd week	Clearing System- Concept, Types, Working of ECS. Advantages and disadvantages of ECS. Financial Inclusion, Role of Mobile apps for banking transactions.
4 th week	Customer grievances and redressal- Ombudsman


Month/Week	Unit/Topic
March - 1 st week	<u>Unit III: Introduction to Insurance:</u> Introduction to Insurance – Origin, Definition, Functions, Nature

2 nd week	Principles, Classification of Insurance. Brief history of insurance in India
3 rd week	Structure of insurance business in India, Career options in insurance business. Role of life insurance & general insurance in Pre & Post independence period
4 th Week	Direct and Spillover benefits of Insurance, Claim Settlement Procedures
5 th Week	Unit IV: Regulatory aspect of Insurance and Bancassurance: Insurance Act 1938, IRDA Act 1999, Subsequent amendments, Bancassurance-Concept, Regulations

Month/Week	Unit/Topic
April - 1 st week	Benefits and drawbacks of Bancassurance Approach of government towards insurance sector.
2 nd week	Revision


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Teaching Plan for the year 2020-2021

Class: S.Y.B. Com Sem 3

Submitted by: Dr. Vanitha Esaimani

Division-A, B, C, D & Self finance: Total 8 lectures

Subject: Advertising and Brand Building


Month/Week	Unit/Topic
September - 1 st week	Introduction to the course Advertising
2 nd week	<u>MODULE 1: PART A: Introduction to Advertising</u> Concept and features of advertising, Evolution of advertising, Role of advertising in Integrated Marketing Communication, Communication Process
3 rd week	<u>Module 1: PART B</u> Classification of advertising: Geographic, Media and Target audience, Business of advertising, Types of advertising to promote business, Segmentation
4 th week	Marketing Mix Communication, Consumer Behavior <u>Module 1: PART C: Planning advertising campaigns:</u> Steps in Planning ad campaign; DAGMAR Model; Advertising budget and factors determining it
5 th week	Media Objectives, Media Planning and buying: Concept and Process, Factors considered while selecting media; Media scheduling strategies.

Month/Week	Unit/Topic
October - 1 st week	<u>Module 2: Part A: Creativity</u> Creative Process, Importance of creativity, Buying motives, Selling motives, Unique Selling Proposition
2 nd week	Celebrity endorsements and its Types, High involvement and low involvement product, Techniques of visualization.
3 rd week	<u>Module 2: Part B: Role of different elements in ads</u> Art and Copy: Functions of Copy, Elements of Copy, Types of Copy, Essentials of copywriting, Jingles and Music
4 th week	Layout and its Principles, Illustration and its importance
5 th week	<u>Module 2: PART C Traditional Medias:</u> Radio, Film, Television, Print, The rise and dawn of television advertising.

Month/Week	Unit/Topic
November - 1 st week	<u>Latest trends in advertising:</u> Internet advertising, Digital Interactive Media, Multiplatform Ad Campaign <u>MODULE 3: PART A: Advertising Research:</u> Importance of Advertising research, Types of advertising research, Scope of advertising research, Role of research in advertising, Strategic Account Planning
2 nd week	<u>MODULE 3: PART B: Economic and Social Aspects of advertising</u> Probono/Social Advertising, Positive and Negative influence of advertising on Indian Values and cultures, Effect of advertising on consumer demand and Price
3 rd week	<u>MODULE 3: PART C: Advertising Ethics:</u> Laws and Acts Governing Advertisement: Press Council of India Act, 1978, Cable television regulation act, 1995 and Cable television amendment act, 2006, Advertisement standard


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	council of India, 1985, The Cigarettes and Other Tobacco Products (Prohibition of Advertisement and Regulation of Trade and Commerce, Production, Supply, And Distribution) Act, 2003
4 th week	<p><u>MODULE 4: PART A: Ad Agencies</u></p> <p>Features of advertising agency, Structure of advertising agency: Advertisers, Agencies and Media Organizations, Types of advertising agencies, Agency selection criteria, Maintaining Agency client relationship, Reasons of client turnover, Ways of avoiding client turnover, Creative Pitch</p> <p>India's top admen: Prahlad Kakkar, Prasoon Joshi, R. Balki, Piyush Pandey, Josy Paul.</p>

Month/Week	Unit/Topic
December - 1 st week	<p><u>MODULE 4: PART B: BRAND MANAGEMENT</u></p> <p>Communication process, AIDA model, Role of advertising in developing brand image, Managing brand crisis, Building Brand on Internet, Comparing brand building in Cyber Space and in Brick & Mortar world, Internet user segments, Website objectives, Brand building dimensions</p>
2 nd week	<p><u>MODULE 4: PART C: GLOBAL BRANDS</u></p> <p>Geographic extension, Sources of opportunities for global brand, Single name to global brand, Consumers & globalization, Conditions favoring marketing, Barriers to globalization</p>


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Mathematical and Statistical Techniques
Teaching Plan for the year 2020-2021

F.Y.B. Com

Course: - Mathematical & Statistical Techniques -I


Semester-I


By Prof Rajshree Dakhane
Division-A, B & C

Course: - Mathematical Techniques

Week of a month	Unit/Topic	Remark
September-1 st week -2 nd week -3 rd week -4 th week -5 th week	Unit-I Introduction of Shares Examples on Shares Examples on Shares Examples on Shares Medium level of examples	
October -1 st week - 2 nd week -3 rd week -4 th week -5 th week	Higher level of examples Introduction of Mutual Funds Examples on Mutual Funds Examples on Mutual Funds and Unit- EMI & Introduction of LPP, Maximization-& Minimization of Formulation	
November -1 st week -2 nd week -3 rd week -4 th week	Maximization - Solution Minimization-Solution Both -Solution by graphic method Introduction of Percentages and examples Examples on Percentages	
December -1 st week	Examples on application of Percentages	


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Mathematical and Statistical Techniques
Teaching Plan for the year 2020-2021

F.Y.B. Com

Course: - Mathematical & Statistical Techniques -I

Semester-I

By Prof Rajshree Dakhane

Division-D, E & F

Course – Statistical Techniques

Week of a month	Unit/Topic	Remark
September- 1 st week 2 nd week 3 rd week 4 th week 5 th week	Unit-III Introduction, Mean, combined A. M Median, Quartiles Mode, Introduction of Dispersion Range, Quartile Déviation Mean-Déviation	
October -1 st week 2 nd week 3 rd week 4 th week 5 th week	Standard Deviation and coefficient of variation Applications of C.V. Unit-V Introduction, Decision making under uncertainty-Maximax, Maximin, Laplace, Minimax Regret criterion Decision making under risk, EMV EOL Decision Tree	
November -1 st week -2 nd week -3 rd week -4 th Week	Unit-IV Probability Theory, Addition Theorem, Basic examples of probability Introduction of Random Variables Examples of Random variables Examples of Random variables Statistical Applications in investment Management	
December -1 st week -2 nd week	Statistical Applications in investment Management & Revision Revision	



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Mathematical and Statistical Techniques
Teaching Plan for the year 2020-2021

F.Y.B. Com

Course: - Mathematical & Statistical Techniques -I

Semester-I

By Prof Rajshree Dakhane

Mathematical and Statistical Techniques

Teaching Plan for the year 2020-2021

F.Y.B. Com

Course: - Mathematical & Statistical Techniques -II

Semester-II

By Prof Rajshree Dakhane

Division-A, B & C

Course: - Mathematical Techniques

Week of a month	Unit/Topic	Remarks
January - 2 nd Week -3 rd week -4 th week -5 th week	Unit-II (Interest and Annuity) Introduction of Interests, Simple Interest Simple Interest & Compound interest Combined examples of Simple Interest & Compound Interest. (Nominal & Effective Rate of Interest), Calculations involving up to 4 time periods Introduction of Annuity, Annuity Present values, Future values with Examples EMI, Annual Rate Effective Annual Rate	
February- 1 st week -2 nd week -3 rd week -4 th week	Unit-I (Functions, Derivatives, Their Applications) Prerequisites of Derivatives Concept of functions, Derivative of functions Examples on Sum, Difference, Multiplication, Quotient Rules, Product rule Second Order derivatives. Cost Function, Average Cost and Marginal Cost and Marginal Average Cost	
March - 1 st week 2 nd week 3 rd week 4 th week 5 th week	Revenue Function, Average Revenue, Marginal Revenue, Maximization of Revenue, Minimization of Cost & related terms Elasticity of Demand Maximization of profit	
April- 1 st week - 2 nd week	Maxima and Minima of a function Revision	

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Mathematical and Statistical Techniques
Teaching Plan for the year 2020-2021

F.Y.B. Com

Course: - Mathematical & Statistical Techniques -I

Semester-I

By Prof Rajshree Dakhane

Mathematical and Statistical Techniques


Division-D, E & F

Course – Statistical Techniques

Week of a month	Unit/Topic	Remarks
January - 2 nd week -3 rd week -4 th week -5 th week	Unit-III Correlation- Introduction, Types of Correlation, Scatter Diagram, Karl Person's Coefficient of Correlation Spearman's Rank Correlation Introduction of Regression, Concept, Regression Coefficients Fitting of Regression lines and Estimations	
February- 1 st week 2 nd week 3 rd week 4 th week	Alternative Methods and finding means and correlation coefficient Unit-IV Introduction of Time Series, Components of Time Series and Free Hand Curve Method and Moving Averages Estimation of Trend by Least Squares Method Introduction of Index Numbers, Aggregative Index Numbers and Relative Index Numbers	
March - 1 st week 2 nd week 3 rd week 4 th week 5 th week	Laspeyre's Index Numbers, Paasche's Index Numbers, Dorbish-Bowley's Index Numbers, Marshall-Edgeworth Index Numbers and Fisher Index numbers Cost of Living Index Numbers , Concept of Real Income, Vital Statistics Introduction, CDR, SDR, IMR Life Tables, CBR, GFR, SFR, TFR GRR, NRR Unit- V Introduction of Probability Distribution, Applications of Binomial Distribution	
April-1 st week 2 nd week	Properties and Applications of Poisson Distribution Properties and Applications of Normal distribution	


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TEACHING PLAN FOR THE YEAR 2020-21**SYBCOM****BUSINESS LAW****TERM 1****Submitted by-Prof. Malvika Khajuria****Asst.Professor in B.Law****Division- A, B, C, D, E****Subject- B.Law**

Month /Week	Unit/Topic
3rd Week July 31 1st Week August 2nd Week August 3rd Week August 4th Week August	UNIT 1 Essentials of Contract Offer/acceptance Capacity/consent Consent/Consideration Consideration/Void agreement
1ST Week September 2nd Week September 3rd Week September 4th Week September 5TH Week September	UNIT 1 Discharge of Contract/Breach Agency Guarantee/indemnity Bailment Pledge
1ST Week October 2nd Week October 3rd Week October 4th Week October	UNIT 2 Essentials of Sale/Agreement to Sell Conditions/warranty Rights of Unpaid Seller/Auction/Passing of Property UNIT 3 Promissory note/Bills of exchange, cheque

1 ST Week November	Parties to NI , Dishonour of Cheque, Penalty
2 nd Week November 4 th Week November	UNIT 4 Authorities under IT Act, Powers Offences and Penalties.


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TEACHING PLAN FOR THE YEAR 2020-21**SYBCOM****BUSINESS LAW****TERM 2****Submitted by-Prof. Malvika Khajuria****Asst. Professor in B. Law****Division- A, B, C, D, E****Subject- B. Law**

MONTH/WEEK	UNIT/TOPIC
1 ST Week of January	UNIT 1 Company: Concept and features/ Promoters Effects of pre-incorporation contracts Lifting of corporate veil/ Common procedure for incorporation of company
2 nd week of January	Memorandum of association/Article of association Company: Concept and features Promoters/ Effects of pre-incorporation contracts/Lifting of corporate veil
3 rd week of January	Common procedure for incorporation of company Memorandum of association
4 th week of January	Article of association Company: Concept and features/Promoters, Meetings
1 st Week of February	UNIT 2 Partnership: Concept/Partnership deed, types of partnership/Distinguish between partnership and HUF
2 nd Week of February	Dissolution: Concept, modes of dissolution, Consequences of dissolution.

3 rd Week of February	<p>Limited Liability Partnership (LLP) 2008: Characteristics, advantages, and disadvantages of LLP, Procedures for incorporation. Extent of LLP: Conversion of LLP, Mutual rights, and duties of partners/Winding up of LLP, Distinction between LLP, and Partnership.</p>
4 th Week of February	
1 st Week of March	<p>Money Laundering Act 2002, (a) Objectives and features of Act, (b) Offence of cross border implications, Offence of Money-Laundering, Attachment, Adjudication and Confiscation.</p> <p>UNIT 3 Consumer Protection Act: Concept Objects, Reasons for enacting the Consumer Protection Act /Definition of Consumer, Consumer Dispute.</p> <p>Complaint, Defect, Deficiency, Unfair Trade Practices, Goods and Services. Consumer Protection Councils and Redressal Agencies: State and National Competition Act 2002:</p> <p>Concept, Salient Features, Objectives and Advantages. Abuse of Dominant Position, Competition Commission of India, Anti Competition Agreements</p>
2 nd Week of March	
3 rd week of March	
4 th Week of March	
1 st of Week of April	<p>UNIT 4 Intellectual property Rights (IPR): Concept, Nature, Introduction, and background, IPR relating to Patents: Concepts of Invention and Discovery, Comparison, Concept of Patents, General, principles applicable to working of patented invention.</p> <p>Term of Patent, Infringement of Patent Rights and Remedies (Ss.104-115) IPR relating to Copyrights: Concept of Copyright(Ss.14,16,54)Concept of author and authorized acts,(S.2) Ownership of Copy right (S.17) Duration or term of copy right, Original work and fair use, Rights of Copy</p>
2 nd Week of April	

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3 rd Week of April	<p>right holder, Infringement of Copy rights and Remedies.</p> <p>IPR relating to Trademarks; Concept, Functions of Trade Marks, types, trademarks that cannot be registered, Registration of Trade Marks and rights of proprietor of Trade Marks. Procedure for registration of Trade Marks, Infringement of Trademarks and Remedies.</p>
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TEACHING PLAN FOR THE YEAR 2020-2021

FYBCOM

Semester-II (2020-2021)

Submitted by: SAMRAT SRIVASTAVA

Division- B, C, D, E

Subject: Introduction to Service Management

Month/ Week	Unit/Topic
January 1 st Week	Concept of Services Introduction: Meaning, Characteristics, Scope and Classification of Services, Importance of service sector in the Indian
2 nd Week	Marketing Mix Services: Consumer expectations, Services Mix, - Product, Place, Price, Promotion, Process of Services delivery, Physical evidence and people, Pace, packaging, positioning
3 rd Week	Concept, Challenges of Service positioning Service Strategies: Market research and Service development cycle, Opportunities and challenges in service sector. Service Flower Model
4 th Week	Retailing Introduction: Concept of organized and unorganized retailing,
February 1 st Week	Trends in retailing growth of organized retailing in India, Survival strategies for unorganized Retailers
2 nd Week	Retail Format: Store format, Non – Store format, Store Planning, design and Layout Retail Scenario: Retail Scenario in India and Global context –


3 rd Week	Prospects and Challenges in India Mall Management Retail Franchising, FDI in Retailing, Careers in Retailing Case Study of Wal-Mart Challenging Ethical issues in retailing
4 th Week	Recent Trends in Service Sector ITES Sector: Concept and scope of BPO, KPO, LPO and ERP. Banking and Insurance Sector: ATM, Debit & Credit Cards, Internet Banking opening of Insurance sector for private players,
March 1 st Week	FDI and its impact on Banking and Insurance Sector in India Logistics: Networking – Importance – Challenges Reverse Logistic and its impact on retail management
2 nd Week	concept of supply chain in logistic management and green dimension is supply chain logistic
3 rd Week 4 th Week	E-Commerce Introduction: Meaning, Features, Functions and Scope of E-Commerce-Importance and Limitations of E-Commerce Types of E-Commerce: Basic ideas and Major activities of B2C,B2B, C2C.
April 1 st Week	Strategies of E-Commerce. Social Media & E-Commerce Present status of E-Commerce in India: Transition to E-Commerce in India,
2 nd Week	E-Transition Challenges for Indian Corporates; on-line Marketing Research. Amazon & Flipkart case study
3 rd Week	Presentations
4 th Week	Revision



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TEACHING PLAN FOR THE YEAR 2020-2021

SUBMITTED BY: SAMRAT SRIVASTAVA

DIVISION: A, B

CLASS: TY BCOM

SEMESTER : V

SUBJECT: EXPORT MARKETING

Month/Week	Unit/Topic
August 1 st Week	a) Concept and features of Export Marketing; Importance of Exports for a Nation and a Firm; Distinction between Domestic Marketing and Export Marketing
	b) Factors influencing Export Marketing; Risks involved in Export Marketing; Problems of India's Export Sector
2 nd Week	c) Major merchandise/commodities exports of India (since 2015); Services exports of India (since 2015); Region-wise India's Export Trade (since 2015)
	Global Framework for Export Marketing
3 rd Week	a) Trade barriers; Types of Tariff Barriers and Non-Tariff barriers; Distinction between Tariff and Non-Tariff barriers
4 th Week	b) Major Economic Groupings of the World; Positive and Negative Impact of Regional Economic Groupings; Agreements of World Trade Organisation (WTO)
September 2 nd Week	c) Need for Overseas Market Research; Market Selection Process, Determinants of Foreign Market Selection


3 rd Week	India's Foreign Trade Policy
4 th Week	a) Foreign Trade Policy (FTP) 2015-20 - Highlights and Implications, Export Trade facilitations and ease of doing business as per the new FTP
October 1 st week	b) Role of Directorate General of Foreign Trade (DGFT), Negative list of Exports, Deemed Exports
	c) Benefits to Status Holders & Towns of Excellence; Common benefits for EHTP, BTP and STP
2 nd Week	Benefits enjoyed by (IIAs) Integrated Industrial Areas , SEZ , EOU & AEZ
	Export Incentives and Assistance
3 rd Week	a) Financial Incentives available to Indian Exporters - Marketing Development Assistance (MDA), Market Access Initiative (MAI), Assistance to States for Infrastructure Development for Exports (ASIDE), Industrial Raw Material Assistance Centre (IRMAC),
4 th Week	b) Institutional Assistance to Indian Exporters - Federation of Indian Export Organisations (FIEO), India Trade Promotion Organisation (ITPO), The Federation of Indian Chambers of Commerce and Industry (FICCI), Export Promotion Councils (EPCs) & Commodity Boards (CBs), Indian Institute of Foreign Trade (IIFT), Indian Institute of Packaging (IIP)
November 3 rd week	c) Schemes - Export Promotion Capital Goods (EPCG) Scheme, Duty Exemption and Remission Schemes, Export Advance Authorisation Scheme; Duty Drawback (DBK); IGST Refund for Exporters



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ANNUAL TEACHING PLAN**Academic Year 2020-21****Computer Systems and Applications Semester V****T.Y.B.Com. : 'C', B and E Div. 6 Lectures and 18 Practicals per week.****Teacher Name: Mr. Sanjay D. Deore****Department: Computer**

<u>Month</u>	<u>week</u>	<u>Topic</u>
June	2	Syllabus introduction University Paper Pattern discussion University Computer Practical Examination introduction, Journal preparation. Unit I : Data Communication, Networking and Internet 1. Data Communication Components
June	2	1. Data representation 2. Distributed processing
June	3	1. Network definition, Types, Advantages. 2. MYSQL Introduction: To Databases, Relational and Non-Relational database system My SQL as a Non-procedural Language. View of data. 3. MYSQL Practical No. 1 Creating Tables
June	4	1. Network structures. 2. Network Topologies 3. Retrieving Data from My SQL Table 4. MYSQL Practical No. 2 Modifying Tables
July	1	1. Network Media 2. Built in Functions in My SQL 3. MYSQL Practical No.3 Inserting /Altering data
July	2	1. Network Hardwares 2. Multi-Table Queries 3. MY SQL Practical No. 4 Queries
July	3	1. Network Protocols 2. MYSQL Practical No. 5 Multi Table Queries 3. MYSQL Practical No. 6 Aggregating Data Using Group Function
July	4	1. Internet Definition Types, of connections, sharing internet connection 2. MYSQL Sub Queries 3. MYSQL Practical No. 7 Sub Queries
July August	5 1	1. Internet 2. Creating and Navigating worksheets and adding information to worksheets.

		3. MS-Excel – Cell references, Logical operators, Financial Functions 4. Spreadsheet Practical No .1 Sorting and Sub-Totals
August	2	1. Internet 2. MS-Excel – Database Functions, Conditional logical functions, Mathematical and statistical functions. 3. Spreadsheet Practical No .2
August	3	1. Internet 2. MS-Excel – String Functions, Date functions 3. Spreadsheet Practical No . 3
August	4	1. Internet 2. Spreadsheet Practical No.4 3. Spreadsheet Practical No.5
August	5	1. Internet 2. MS-Excel – Data analysis- Sorting, Subtotal, Pivot Table 3. Spreadsheet Practical No.6
September	1	1. MS-Excel Find and replace values, spell check, formatting cells, Numbers, dates, times, font, colors, borders, fills 2. MS-Excel Experiment No.7
September	2	1. MS-Excel –Creating and using templates, Creating and linking multiple spreadsheets, Adding, removing, hiding and renaming worksheets 2. MYSQL Experiment revision
September	3	1. MS-Excel – Add headers / footers to workbook, Page breaks, and previews. Creating and using named ranges. 2. MS-Excel Experiment revision 3. Data Communication revision
September	4	1. MS-Excel revision 2. Network Basics and Infrastructure revision

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Teaching Plan Semester VI**2020-21****Computer Systems and Applications****T.Y.B.Com. : 'C' Div. 3 Lectures and 18 Practicals per week.****Teacher Name: Mr. Sanjay D. Deore****2nd Term**

Month	Week	Topics
November	3	1. Syllabus Introduction and University practical exam and theory exam paper pattern discussion 2. E-Commerce – Definition, Infrastructure,
November	4	1. E-Commerce Features, Types 2. MS- Excel Experiment No.1
November	5	1. E-Commerce- Business models 2. MS-Excel – String Functions, Date functions 3. Ms-Excel Experiment No.2
December	1	1. Major B2C models 2. E-Commerce Security 3. MS-Excel – Data analysis
December	2	1. E-Commerce – Limitations, M-Commerce 2. MS-Excel Experiment No.3
December	3	1. Payment systems, SET Protocol., Online credit card transaction 1. MS-Excel Experiment No.4
December	4	1. E-Commerce- Business models 2. E-Commerce- Encryption, Digital Signature, SSL 3. MS-Excel Practical No. 5
January	1	1. Introduction to Visual Basic 2. VB Experiment No.1
January	2	1. Introduction to VB Controls 2. VB Experiment No.2
January	3	1. Variables, Constants and Calculations 2. VB Experiment No.3
January	4	1. Decision and Conditions 2. VB Experiment No.4
January	5	1. Menus, Sub-Procedures. 2. VB Experiment No.5
February	1	1. VB Sub-functions. 2. VB Experiments No.6
February	2	1. VB Lists Loops and Printings 2. VB Experiment Revision
February	3	1. E-Commerce Revision 2. MS-Excel Experiments Revision
February	4	1. Previous years University Question Papers discussion 2. MS-Excel Experiments Revision

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TEACHING PLAN FOR THE YEAR 2020-2021

FYBCOM

Semester-II (2020-2021)

Submitted by: SAMRAT SRIVASTAVA

Division- F


Subject: Introduction to Service Management

Month/ Week	Unit/Topic
January 1 st Week	Concept of Services Introduction: Meaning, Characteristics, Scope and Classification of Services, Importance of service sector in the Indian
2 nd Week	Marketing Mix Services: Consumer expectations, Services Mix, - Product, Place, Price, Promotion, Process of Services delivery, Physical evidence and people, Pace, packaging, positioning
3 rd Week	Concept, Challenges of Service positioning Service Strategies: Market research and Service development cycle, Opportunities and challenges in service sector. Service Flower Model
4 th Week	Retailing Introduction: Concept of organized and unorganized retailing,
February 1 st Week	Trends in retailing growth of organized retailing in India, Survival strategies for unorganized Retailers
2 nd Week	Retail Format: Store format, Non – Store format, Store Planning, design and Layout Retail Scenario: Retail Scenario in India and Global context –

3 rd Week	Prospects and Challenges in India Mall Management Retail Franchising, FDI in Retailing, Careers in Retailing Case Study of Wal-Mart Challenging Ethical issues in retailing
4 th Week	Recent Trends in Service Sector ITES Sector: Concept and scope of BPO, KPO, LPO and ERP. Banking and Insurance Sector: ATM, Debit & Credit Cards, Internet Banking opening of Insurance sector for private players,
March 1 st Week	FDI and its impact on Banking and Insurance Sector in India Logistics: Networking – Importance – Challenges Reverse Logistic and its impact on retail management
2 nd Week	concept of supply chain in logistic management and green dimension is supply chain logistic
3 rd Week	E-Commerce Introduction: Meaning, Features, Functions and Scope of E-Commerce-Importance and Limitations of E-Commerce
4 th Week	Types of E-Commerce: Basic ideas and Major activities of B2C,B2B, C2C.
April 1 st Week	Strategies of E-Commerce. Social Media & E-Commerce Present status of E-Commerce in India: Transition to E-Commerce in India,
2 nd Week	E-Transition Challenges for Indian Corporates; on-line Marketing Research. Amazon & Flipkart case study
3 rd Week	Presentations
4 th Week	Revision


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TEACHING PLAN FOR THE YEAR 2020-21

FYBCOM-Semester-I

Submitted by: SAMRAT SRIVASTAVA

Division: F

Subject: Introduction to Business (Commerce - I)

Month/Week	Unit/Topic
September	Business
1 st week	Introduction: Concept, Functions, Scope and Significance of business. Objectives of Business: Steps in setting business objectives, classification of business objectives
2 nd week	Reconciliation of Economic and Social Objectives. New Trends in Business Introduction Liberalization, Privatization and Globalization,
	Strategy alternatives in the changing scenario, Restructuring and turnaround strategies
3 rd week	Business Environment Introduction: Concept and Importance of business environment, Inter-relationship between Business and Environment.
	Constituents of Business Environment: Internal and External Environment, Educational Environment and its impact,
4 th week	International Environment – Current Trends in the World, International Trading Environment –

	WTO and Trading Blocs and their impact on Indian Business.
	Digital environment, Challenges & Components
October 1 st week	Project Planning Introduction: Business Planning Process; Concept and importance of Project Planning;
	Project Report; feasibility Study types and its importance
2 nd week	Business Unit Promotion: Concept and Stages of Business Unit Promotion, Location – Factors determining location, and Role of Government in Promotion.
3 rd week	Statutory Requirements in Promoting Business Unit : Licensing and Registration procedure, Filling returns and other documents, Other important legal provisions government role in promoting business
November 1 st week	Entrepreneurship: Introduction: Concept and importance of entrepreneurship, factors Contributing to Growth of Entrepreneurship, Entrepreneur and Manager, Entrepreneur and Entrepreneur
	The Entrepreneurs: Types of Entrepreneur, Competencies of an Entrepreneur Entrepreneurship Training & Developments centers in India. Incentives to Entrepreneurs in India.
3 rd Week	Women Entrepreneurs: Problems and Promotion
	Incubation – Concept and documents needed for national importance. Iconic Entrepreneurs (Case study)
	Revision


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Teaching Plan for the year 2020-2021**S.Y.B. Com**


Submitted by: Dr. Bhojraj Shewale/ Dr. Shrinivasan Iyer

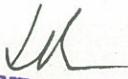
Division-A, B, C, D & E: Total 5 lectures

Subject: Introduction to Financial Markets & Services- SEM-IV

Month/Week	-Unit/Topic
January - 2 nd week	Introduction to the Course Financial Markets & Services
3 rd week	Module 3: Introduction to Financial Markets Capital : Meaning, Nature
4 th week	Types of Capital
5 th week	Capitalization: Meaning & Types-
February- 1 st Week	Watered capital, Under capitalization, Over capitalization
2 nd Week	Meaning , Cause & Effects of Capitalization
3 rd Week	Remedies of types of Capitalization
4 th Week	Module 4: Legal & Institutional Arrangements: Introduction
5 th Week	Regulatory & Legal frame work: Discussion
March - 1 st Week	Role of RBI
2 nd Week	Role of SEBI
3 rd Week	Stock Exchanges : Introduction
4 th Week	Stock Exchanges : Functions & formalities in stock exchange
5 th Week	NBFC problems & reforms in financial services
April 1 st Week	Money Laundering: Meaning
2 nd Week	Laws pertaining to money laundering


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Teaching Plan for the year 2020-2021

S.Y.B. Com

Submitted by: Dr. Shrinivasan Iyer

Division-A, B, C, D & E: Total 5 lectures

Subject: Introduction to Management (SEM-III)

Month/Week	Unit/Topic
September - 1 st week	Introduction to the course Management
2 nd week	<u>MODULE 1: Over View of Management & Planning</u>
3 rd week	Management: Meaning & Definition
4 th week	Evolution of management
5 th week	Organizational & environmental factors
October - 1 st week	Trends & Challenges in Global Scenario
2 nd week	Planning: Nature & Purpose- Types
3 rd week	Objectives-MBO
4 th week	Decision Making: Types, Process
5 th week	Rational decision making

Month/Week	Unit/Topic
November - 1 st week	<u>MODULE 2: Organizing:</u> Introduction
2 nd week	Organization: Meaning, Nature & Purpose

3 rd week	Structure- Formal & Informal-Group organization
4 th week	Line & Staff- Matrix organization
December - 1 st week	Departmentation- Classification, Span of Control, Centralization & Decentralization
2 nd week	Delegation of Authority: Meaning, Nature, Staffing- Selection & Recruitment



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Teaching Plan for the year 2020-2021

S.Y.B. Com

Submitted by: Dr. V. S. Kannan Sir


Division-A, B, C, D & E: Total 5 lectures

Subject: Introduction to Management (SEM-III)

Month/Week	Unit/Topic
September - 1 st week	Introduction to the course Management
2 nd week	<u>MODULE 3: Directing</u>
3 rd week	Directing: Meaning, Creativity & Innovation
4 th week	Motivation & Satisfaction- Theories
5 th week	Leadership- Theories & Styles.
October - 1 st week	Organizational Culture – Elements, types,
2 nd week	Managing cultural diversity
3 rd week	Communication: Meaning , forms & Barriers
4 th week	<u>Module: 4: Controlling:</u> Introduction
5 th week	Control: Meaning, process
November - 1 st week	Types-Budgetary & Non-Budgetary
2 nd week	Q techniques
3 rd week	Productivity: Meaning, managing productivity
4 th week	Cost control types

December - 1 st week	Quality control : meaning,
2 nd week	Planning operations techniques

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Teaching Plan for the year 2020-2021**S.Y.B. Com**

Submitted by: Dr. V. S. Kannan Sir


Division-A, B, C, D & E: Total 5 lectures

Subject: Introduction to Financial Markets & Services- SEM-IV

Month/Week	-Unit/Topic
January - 2 nd week	Introduction to the Course Financial Markets & Services
3 rd week	<u>Module 1: Introduction to Financial Markets</u>
4 th week	Financial markets : Introduction
5 th week	Overview of Indian Financial Market, Features & Structure
February- 1 st Week	Financial instruments
2 nd Week	Capital & Money market: Inter link, Classification
3 rd Week	Stock Exchange : Background, Importance
4 th Week	Introduction to Forex
5 th Week	<u>Module 2: Financial Services:</u> Introduction
March - 1 st Week	Financial Services: Meaning, Objectives, types
2 nd Week	Capital market & money market services: Intermediaries, banking financial corporations,
3 rd Week	NBFC, Forfeiting: Meaning & Nature
4 th Week	Mutual funds: concept & objectives,
5 th Week	Classification of Mutual funds
April 1 st Week	Demat services- needs & operations, role of NSDL & CSDL
2 nd Week	Credit rating agencies- CARE, CRISIL, ICRA.

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Teaching Plan for the year 2020-2021**S.Y.B. Com****Submitted by: Dr. Bhojraj Shewale/ Dr. Shrinivasan Iyer****Division-A, B, C, D & E: Total 5 lectures****Subject: Introduction to Financial Markets & Services- SEM-IV**

Month/Week	-Unit/Topic
January - 2 nd week	Introduction to the Course Financial Markets & Services
3 rd week	Module 3: Introduction to Financial Markets Capital : Meaning, Nature
4 th week	Types of Capital
5 th week	Capitalization: Meaning & Types-
February- 1 st Week	Watered capital, Under capitalization, Over capitalization
2 nd Week	Meaning , Cause & Effects of Capitalization
3 rd Week	Remedies of types of Capitalization
4 th Week	<u>Module 4: Legal & Institutional Arrangements:</u> Introduction
5 th Week	Regulatory & Legal frame work: Discussion
March - 1 st Week	Role of RBI
2 nd Week	Role of SEBI
3 rd Week	Stock Exchanges : Introduction
4 th Week	Stock Exchanges : Functions & formalities in stock exchange
5 th Week	NBFC problems & reforms in financial services
April 1 st Week	Money Laundering: Meaning

2 nd Week	Laws pertaining to money laundering
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Teaching Plan for the year 2020-2021**F.Y.B. Com****Mathematical and Statistical Techniques****Semester-II (2020-2021)****Submitted by: Dr. A. Madhavi****Asst. Prof. in Mathematics & Statistics****Division-A, B & C****Subject: Statistics**

Month/Week	Unit/Topic
January - 2 nd week	Unit-III Correlation- Introduction, Types of Correlation, Scatter Diagram, Karl Person's Coefficient of Correlation Spearman's Rank Correlation Introduction of Regression, Concept, Regression Coefficients Fitting of Regression lines and Estimations
-3 rd week	
-4 th week	
-5 th week	
February- 1 st week	Alternative Methods and finding means and correlation coefficient Unit-IV
2 nd week	Introduction of Time Series, Components of Time Series and Free Hand Curve Method and Moving Averages Estimation of Trend by Least Squares Method
3 rd week	Introduction of Index Numbers, Aggregative Index Numbers and Relative Index Numbers
4 th week	
March - 1 st week	Laspeyre's Index Numbers, Paasche's Index Numbers, Dorbish-Bowley's Index Numbers, Marshall-Edgeworth Index Numbres and Fisher Index numbers Cost of Living Index Numbers , Concept of Real Income Unit- V
2 nd week	Introduction of Probability Distribution, Properties and Applications of Binomial Distribution Properties and Applications of Poisson Distribution Properties and Applications of Normal distribution
3 rd week	
4 th week	
5 th week	

April-1 st week 2 nd week	Vital Statistics Introduction, CDR, SDR, IMR Life Tables, CBR, GFR, SFR, TFR GRR, NRR
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Division- D, E & F

Subject: Mathematics

Month/Week	Unit/Topic
January - 2 nd Week -3 rd week -4 th week -5 th week	Unit-II (Interest and Annuity) Introduction of Interests, Simple Interest Simple Interest Compound interest Combined examples of Simple Interest & Compound Interest
February- 1 st week -2 nd week -3 rd week -4 th week	(Nominal & Effective Rate of Interest), Calculations involving up to 4 time periods Introduction of Annuity, Annuity Present values, Future values with Examples EMI, Annual Rate, Effective Annual Rate Unit-I (Functions, Derivatives, Their Applications) Concept of functions, Derivative of functions Examples on Sum, Difference
March - 1 st week 2 nd week 3 rd week 4 th week 5 th week	Multiplication, Quotient Rules, Second Order derivatives Maxima and Minima, Cost Function, Average Cost and Marginal Cost and Marginal Average Cost Revenue Function, Average Revenue, Marginal Revenue, Elasticity of Demand Introduction of Probability Distribution, Properties and Applications of Binomial Distribution Introduction of Probability Distribution, Properties and Applications of Binomial Distribution
April- 1 st week - 2 nd week	Properties and Applications of Poisson and Normal distribution Properties and Applications of Normal distribution

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Teaching Plan for the year 2020-2021**F.Y.B. Com****Mathematical and Statistical Techniques****Semester-I****Submitted by: Dr. A. Madhavi****Asst. Prof. in Mathematics & Statistics****Division-A, B & C****Subject: Statistics**

Month/Week	Unit/Topic
September- 1 st week 2 nd week 3 rd week 4 th week 5 th week	Unit-III Introduction, Mean, combined A. M Median, Quartiles Mode, Introduction of Dispersion Range, Quartile Déviation Mean Deviation
October-1 st week 2 nd week 3 rd week 4 th week 5 th week	Standard Deviation and coefficient of variation Applications of C.V. Unit-V Introduction, Decision making under uncertainty-Maximax, Maximin, Laplace, Minimax Regret criterion Decision making under risk, EMV EOL Decision Tree
November -1 st week -2 nd week -3 rd week -4 th Week	Unit-IV Probability Theory, Addition Theorem, Basic examples of probability Introduction of Random Variables Examples of Random variables Examples of Random variables Statistical Applications in investment Management

December-1 st week	Statistical Applications in investment
-2 nd week	Management & Revision
	Revision

Division: D, E & F

Subject: Mathematics

Month/Week	Unit/Topic
September-1 st week -2 nd week -3 rd week -4 th week -5 th week	Unit-I Introduction of Shares Examples on Shares Examples on Shares Examples on Shares Examples on Shares
October -1 st week -2 nd week -3 rd week -4 th week -5 th week	Introduction of Mutual Funds Examples on Mutual Funds Examples on Mutual Funds and EMI Unit- Introduction of LPP, Maximization- Formulation of LPP Minimization-Formulation
November -1 st week -2 nd week -3 rd week -4 th week	Maximization - Solution Minimization-Solution Introduction of Percentages and examples Examples on Percentages
December -1 st week	Revision

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